



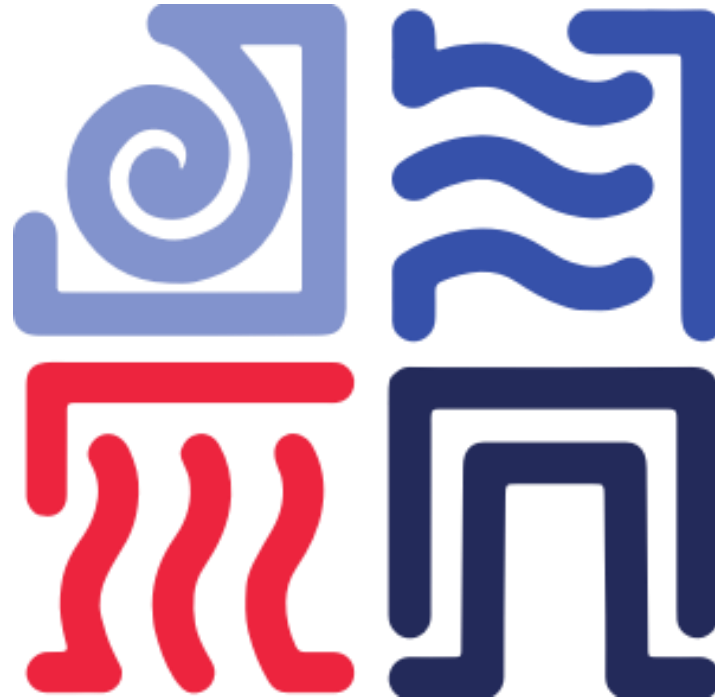
**THE LAND OF PEOPLE**  
People management & Organisational design



## THE 4 ELEMENTS OF CHANGE

Just as life is the result of the integration of four elements (earth, water, air, fire), change processes, to be effective, must integrate Sustainability, Technology, Narrative and People

**THE WIND OF  
SUSTAINABILITY**



**THE SEA OF  
TECHNOLOGIES**

**THE FIRE OF  
NARRATIVE**

**THE LAND OF  
PEOPLE**

We are able, through our partner Nemeaservices, to support the fundability of projects related to the four areas



# Collective Thinking and Connection

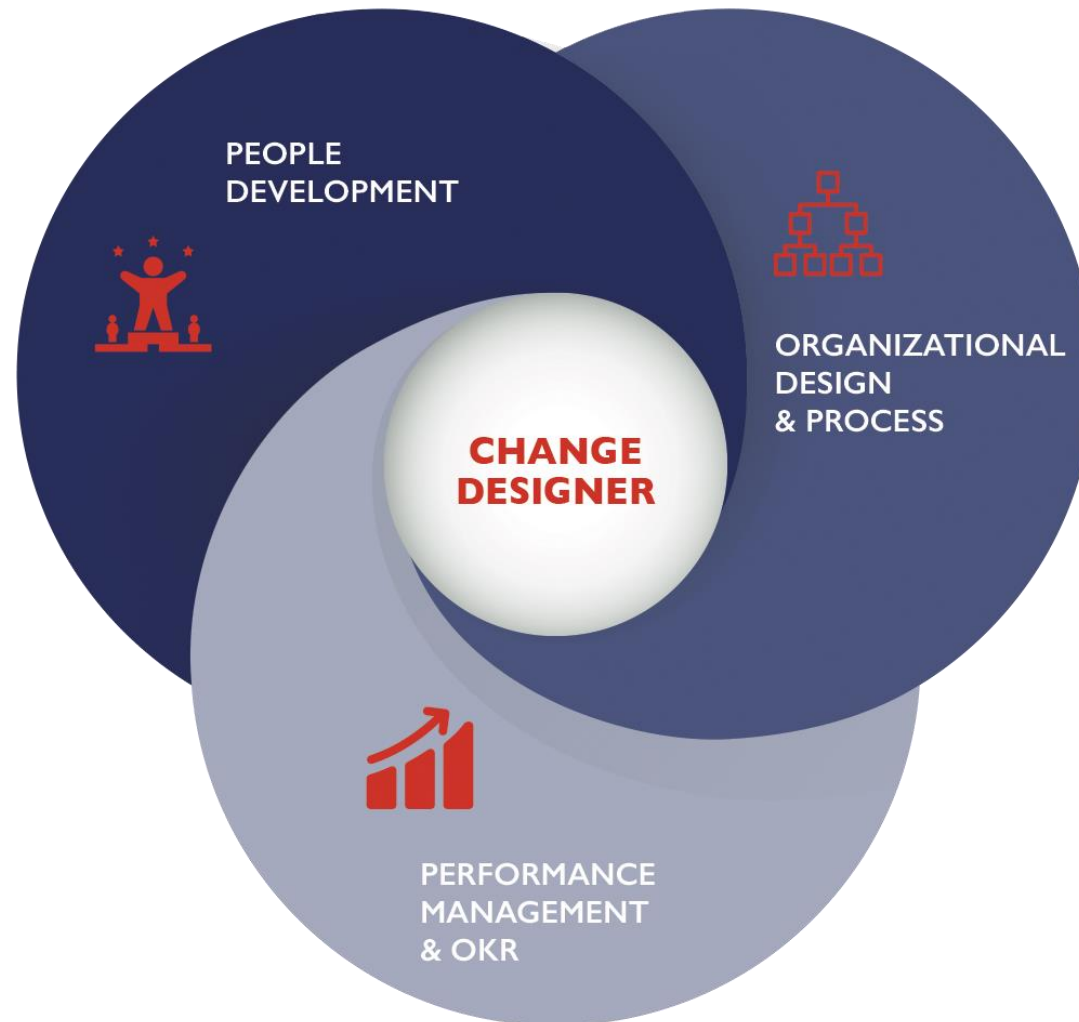
**The time** when companies take responsibility for defining strategies, organizational processes and messages - functional not only to their own prosperity, but also to the communities in which their stakeholders live - **can no longer be postponed.**

For this reason, **Skills Management Group** gives importance to the enhancement of collective thinking and the connection between the different functional areas of the company.





# An integrated approach

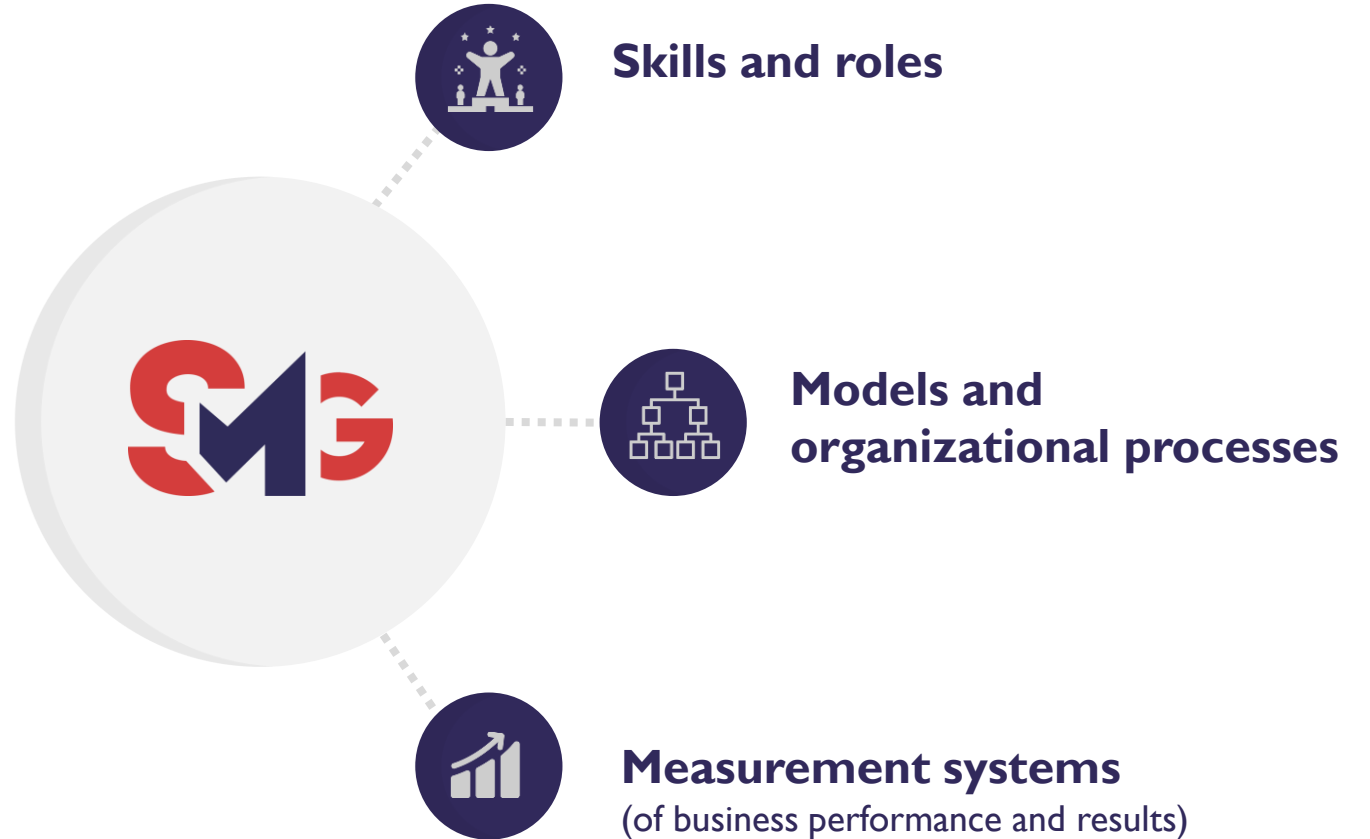




# What we do

## WE ARE CHANGE DESIGNERS OF ORGANIZATIONS

We support clients in the management of their transformation processes, including digital transformation, contributing to **the development of people and the design of organizations** to make them more appropriate to a changing and unpredictable environment, acting **on three levels**.





## How We do it

01

We recognize, connect and leverage **talent** to develop organizations.

02

We blend **different knowledge** and expertise to find **unexpected solutions**.

03

We combine the most innovative and effective **methodologies** with significant national and **international management** experience.



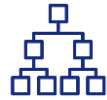
## Our areas of intervention



**Change Management**



**People Development**



**Organizational  
Design & Process**



**Performance  
Management & OKR**



**Learning**  
*(face to face, online, experiential)*



**Coaching**



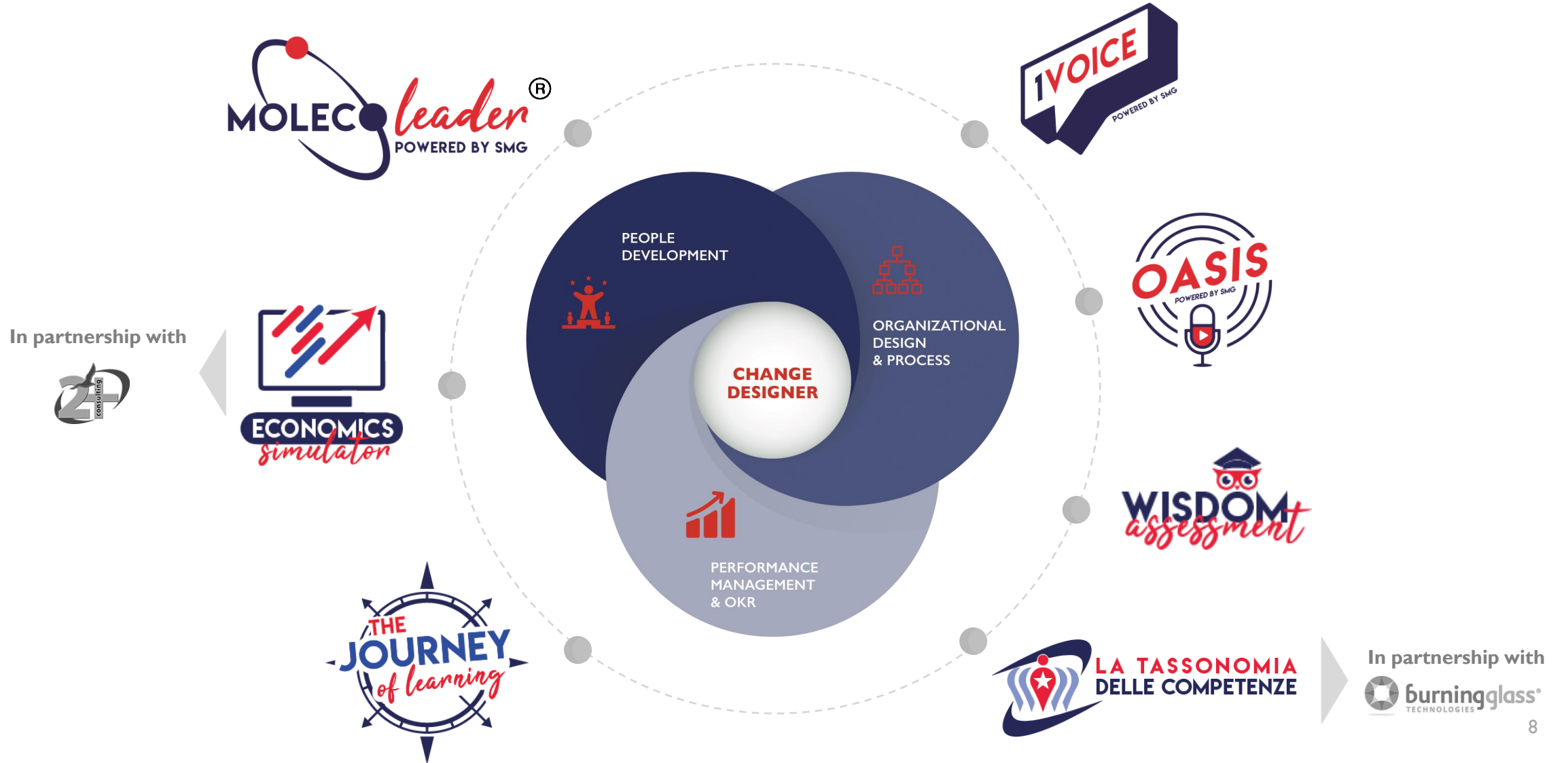
**Assessment**



**Gamification**



# Our brands







# Our People



**Silvia Basiglio**  
*Senior Consultant*



**Marco Camurati**  
*Senior Consultant*



**Federico Castelletti Cazzato**  
*Associate Partner*



**Carmine Coccorese**  
*Senior Consultant*



**Gilberto Dondè**  
*Partner*



**Massimo Furlan**  
*Associate Partner*



**Nicola Longo**  
*Managing Partner*



**Cesare Mileto**  
*Senior Consultant*



**Riccardo Sapienza**  
*Senior Consultant*



**Simone Spoladori**  
*Associate Partner*



#### LEGAL OFFICE:

**Skills Management – Consulenza & Formazione S.r.l.**

Via Massena, 71 – 10128 – Turin

Share Capital € 20.000,00 I.v.

Registered to the Company Register of Turin n. 09266940015

#### OFFICES:

##### Turin

Via Massena, 71

10128 – Turin

+39 011.5690606

##### Milan

Via Friuli, 68

20137 – Milan

+39 351.9605548

 @skills-management

 @skillsmanagementgr

 Skills Management Group

 @skills\_management\_group

[www.skillsmanagementgroup.it](http://www.skillsmanagementgroup.it)

[info@skillsmanagement.it](mailto:info@skillsmanagement.it)



Certified Quality System for the "Design and delivery of management training interventions" N.1292 UNI EN ISO 9001:2015