


ORGANIZATIONS & PEOPLE

www.skillsmanagement.it



The time when companies take responsibility for defining strategies, organizational processes and messages - functional not only to their own prosperity, but also to the communities in which their stakeholders live - **can no longer be postponed.**

For this reason, **Skills Management Group** gives importance to the enhancement of collective thinking and the connection between the different functional areas of the company.



In particular, this guiding thought of ours is reflected in the areas of:

Organizations & People


to enhance the human heritage and use opportunities offered by technological developments;

Corporate Communication & Brand Identity

to support brands in discovering and telling their story and their roots;

Sustainability


to support companies in building sustainable change strategies.






AREAS OF INTERVENTION

We are able, through our partner Nemeaservizi, to support the financial viability of projects related to the three areas.



We support clients in the management of transformation processes, including digital ones, contributing to **RE-DESIGN** and **OPTIMIZE** their organizations, in order to adapt them to a changing and unpredictable context. We act on:

- Organizational structures and models
 - Processes and their re-engineering
 - Performance management systems
 - Directional control systems
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**DESIGN
THINKING**



**CHANGE
MANAGEMENT**



**ORGANIZATIONAL
DESIGN**



**PROCESS
ENGINEERING**



**PERFORMANCE
MANAGEMENT**




**ECONOMICS
& REPORTING**

WHAT WE DO

Our services for organizations

We train people's «FORMA MENTIS» to face changes on their organizations, imposed by the complexity and fickleness of the scenario through training and development paths with a strong narrative imprint that increase their:


- ▶ **PERSONAL and awareness** skills, to enhance self-efficacy
 - ▶ **RELATIONAL** skills, to improve collaboration and climate in the organization
 - ▶ **MANAGERIAL** and leadership skills, to optimise the group's performance
 - ▶ **COMMERCIAL** skills, to increase the acquisition ability and customer service level
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We recognize, connect and evaluate talents to develop organizations.

We mix different knowledge and know-how to find unexpected solutions

We combine the most innovative and effective methodologies with significant **management** experience at national and international level.





ASSESSMENT



LEARNING

(face to face, on line, experiential)



GAMIFICATION



COACHING



DEVELOPMENT



TRAIN THE TRAINER

WHAT WE DO

Our services for the people



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